

## We Are a 100% Subsidiary of **MTR**

MTR is a globally recognised railway company with a total operating route length of **3,684 km** and an annual patronage of **3.29 billion** in various locations, including Hong Kong, Mainland China, Macau, Australia, Sweden and United Kingdom.

In addition to the core transportation service, MTR also involves in property development and station commercial businesses in its home market, Hong Kong. MTR owns 16 shopping malls which are equivalent to a total lettable floor area of 423k sq. m., 4 office buildings, 118k residential units, 43k station advertising units and 1.6k station shops in Hong Kong.

At MTR Lab, we create strategic value through investment in technologies and formulate innovative solutions that support the long-term growth of our communities.

## **Our Investment Focus**



## **Investment Approach & Criteria**

Investment Approaches Direct Investments / Fund Investments / JV & other forms of collaborations with like-minded partners

Investment Criteria



Complement with MTR businesses



Strong productmarket fit with realised traction



Set up to work with large corporates



Present or to expand in HK or other MTR cities

## **Venture Building**



Aspire to be a fully-integrated parking and EV charging solution to create a seamless parking, charging, and shopping experience for the community.



One-stop green lifestyle reward app partnering with different brands to promote low-carbon living through rewarding the public for their green actions in daily lives

## **Our Team**

To build a better future, we believe **technology and people are the key**.

We look to invest in, collaborate with **like-minded partners** to explore and invest in **solutions in mobility, retail, property, financial and data services, smart city technology and sustainability**.

Our unique position as an innovation investor allows us and our partners to make a positive impact, deliver world-class commuting experiences and cocreate a **carbon-neutral and sustainable smart community**.

#### **Our Partners**













## **Get in Touch**













# MTR L \( \text{B} \)

# 共建更智能化 绿色社区



## 我们是港铁的全附属公司 跃 MTR

港铁是全球公认的铁路公司,营运路线总长度达3,684公里,每年载客量达32.9亿人次,服务地点包括香港、中国内地、澳门、澳洲、瑞典及英国。

除核心运输服务外,港铁还在本地市场-香港涉足房地产开发和车站商业业务。港铁在全港拥有**16个商场**(相当于总可出租面积42.3万平方米)、**4栋办公楼**、**11.8万**个住宅单位、**4.3万**个车站广告单位以及**1,600个**车站商店。

MTR Lab 透过科技投资创造战略价值,并提供创新方案,支持社区可持续发展。

## 我们的投资重点



# 投资方式及标准

投资方式

直接投资 / 基金投资 / 与志同道合的合作伙伴建立合资企业及其他形式的合作



与港铁公司旗下业务 相关



已打造与市场需求契合 的产品并已于市场初步 发展

投资标准



具备一定资本、资源 及能力与港铁等大型 企业合作



已有业务或具体计划扩 展至香港或港铁公司营 运的其他城市

## 创业平台

UAS

立志成为综合停车场和电动汽车充电解决方案和平台,为社区创造无缝的停车、充电和购物体验。



一站式绿色生活方式奖励应用,与不同品牌合作,通过奖励公众日常生活中的绿色行为,倡导低碳生活。

## 我们的团队

为了建设更美好的未来,我们相信技术和人才至关重要。

我们希望与**志同道合的伙伴**合作,探索与投资**移动出行、零售、房地产、金融和数据服务、智慧城市技术及可持续发展领域的解决方案**。

我们作为创新投资者的独特地位使我们和我们的合作伙伴能够产生积极影响,提供世界一流的通勤体验,**共同创建碳中和及可持续的智慧社区**。

# 我们的合作伙伴













# 联系我们











